



# Business Value of Nutanix Cloud Platform

Nutanix customers are realizing **significant value** by leveraging Nutanix Cloud Platform (NCP) hyperconverged infrastructure-based solutions to help improve their IT and business productivity. **This is worth an annual average of \$5.90 million**, which would result in a **five-year ROI of 356%**.

## KEY RESULTS



**356%**  
5-year ROI

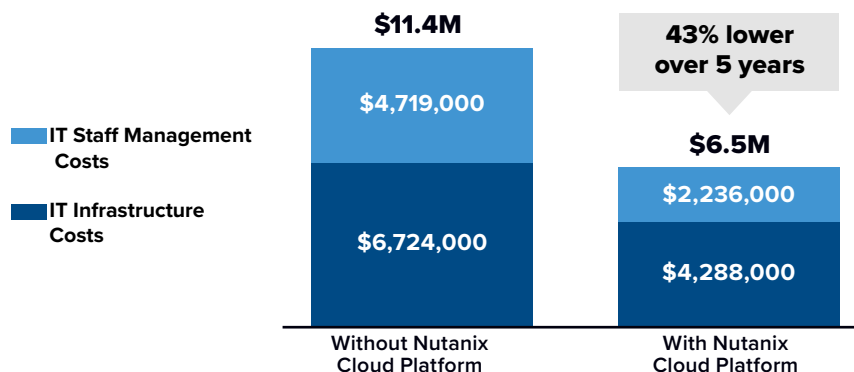


**43%**  
reduced total cost  
of operations



**12 months**  
to payback on  
investment

## Cost of Operations, 5 Years



### CUSTOMER QUOTE:

“Our IT people are a lot happier. It’s because it’s a tremendously easy product to use and has also given them the opportunity to broaden their own skillsets by upskilling.”

## Cost and Staff Efficiencies

**53%** more efficient  
Infrastructure Management

**36%** reduced  
Infrastructure Cost

**33%** more efficient  
Help Desk Operations

**39%** more efficient  
Data Protection teams

## Business Benefits

**\$7.6M** additional  
revenue gained/  
protected per year

**57.5K** annual reduction  
in KgCO<sub>2</sub> due to reduced  
number of physical  
servers required

**97%** reduction in  
unplanned downtime

**16%** more productive  
Application Developers

### CUSTOMER QUOTE:

“It is always-on infrastructure. Now that we’re on NCP, none of the users of any of our applications can even remotely point to the infrastructure as the bottleneck causing performance issues. For example, our customer statements hadn’t been released in under 20 hours for the last 10+ years. That meant if you were a business customer of the bank and wanted to check your statements the next morning, you waited 20 hours, which meant you never got your statements on the first business day of the month. We now produce statements in 1 hour and 40 minutes on Nutanix.”

Please check out the full report: [download the white paper](#)